

# GLYNN WILLIAMS

Po Box 242 Manly NSW 1655 • (+61) 0466 363 143 • gw@sapsoa.com

## PROFILE

18

- The number of years of senior SAP consulting experience

6

- The number of years of senior technology architecture experience

17

- The number of completed project Lifecycles

39

- The number of countries in which I have been involved in ERP projects

4

- The number of published best selling SAP books

Innovative leader, tightly integrated into the SAP solution offering, through global peer-networks. Advocate of continuous education, abreast of modern project methodologies. Skilled in bringing clarity and direction and facilitating strategic objectives, whilst ensuring stakeholder alignment.

Highly motivated, adaptable and self-driven Solution and Enterprise Architect with a proven track record in Senior Analytical solution design and assurance. Published author of a number of best selling Books in SAP ERP and R/3.

Consulted in senior and lead positions in more than 14 multinational companies. Successfully designed Templates/Core systems, including global template designs to be used in more than 40 countries.

An excellent communicator, with a positive attitude and engaging character whom easily establishes long lasting relationships. Able to effectively liaise at all social and cultural levels, colleagues and stakeholders, including operating within matrix environments with multiple partners. Understands business and program challenges, having participated in more than 17 large transformational projects.

Experienced within the following industries; FMCG, Manufacturing, Distribution, Automotive, Asset Services, Consulting, Asset Maintenance, Australian Government and Infrastructure.

## PUBLICATIONS & QUALIFICATIONS & AFFILIATIONS

**Implementing SAP ERP - Sales and Distribution**  
Author (Published by Osborne, Mc Graw Hill)

March 2008

**Implementing SAP- R/3 Sales and Distribution**  
Author (Published by Mc Graw Hill)

February 2000

**Advanced SAP Consultants Handbook**  
Author (Self Published)

October 2013

**Graduate Certificate - Information Technology**  
CSU – Postgraduate degree – Student ID 11586628

July 2016

**Certified SAP Consultant**

September 2002

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SAP AG – Certification ID 0001406753

**Certified TOGAF 9.2 Consultant**  
Certification ID 98572

July 2015

**EA-Panel (Enterprise Architects Panel) – Senior Partner**  
**The Open Group (Architect Certification body) – Member**  
**Charles Sturt University – Alumni**

**Chief Editor of a leading SAP Blog – SAPtricks.com (5000+ niche ERP readers/month).**

*Avid reader and active participator within many innovative networks, including startups, resulting in a detailed breadth of current technology.*

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## ACHIEVEMENTS

- Integrated multiple mobile technologies, from custom mobile web portals through to SAP Fiori and Syclo. First web portal integration to SAP was with Autodesk in 2002. Most successful integration was with Schneider Electric where I lead the solution design and implementation resulting in a global standard with transactions in excess of 1 Billion USD/year in 2012.
- Responsible for the SAP application landscape and enterprise solution across multiple global companies, ensuring a consistent data model and solution which adheres to strategic roadmaps.
- Co-developed conceptual design on the new global solution for Asset Services Management to be used at Transfield/Broad-spectrum, from structured estimating in Hard Dollar through to unit costing in SAP and planning in Primavera.
- Responsible for numerous referential architectural artefacts, from standard application architecture, through to innovative referential items, such as a contextual solution on a page, showing the entire enterprise solution with all functional domains and their integration, with a lens of project effort and complexity, promoting focus on opportunities and concern.
- Implemented strategies and principles for multiple functional domains for example, a Business Intelligence solution, using SAP BW and BO for Schneider Electric.
- Leading SAP enterprise and solution architect with large worldwide network of associates, abreast of current solutions.
- Key team member defining the architectural approach and artefacts used in delivering a single solution across a matrix governmental organization in Sydney Australia, encompassing 2 large SAP programs. (Transport for NSW and Sydney Trains.) Developing a solution to be used by, Roads and Maritime Services (RMS), Transport for NSW, Sydney Trains and New South Wales Trains (NSWT).
- Key team member responsible for the construction of a strategic enterprise roadmap for Transport for NSW, highlighting innovations and improvements to be completed within the next 5 years.

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## CAREER SUMMARY

**TRANSPORT for NSW, Sydney NSW**

September 2016 – Present

**Enterprise Architect ERP – Centre of Excellence (COE)**

- Responsible for defining the strategic direction for TfNSW. Responsible for enterprise architecture for the ERP program.

**TRANSPORT for NSW, Sydney NSW**

August 2015 – September 2016

**SAP Solution Assurance Lead**

- Lead a team of 11 solution architects and consultants, motivating an integrated solution across 2 major SAP programs simultaneously.

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## **APPROACH SOLUTIONS, Sydney NSW**

July 2015 – August 2015

### Integration Director

- Innovative SAP/HANA application start-up. I designed the integration platform and principles. Working directly with the company's owner. Our application won "Outstanding Innovation on Hana Cloud Platform" by SAP.

## **TRANSFIELD SERVICES, Sydney NSW**

August 2013 – July 2015

### Lead Solution and Enterprise Architect

- Lead the design review board, governing the solution design and delivery.

## **SCHNEIDER ELECTRIC, Singapore**

October 2012 – August 2013

### Lead SAP Solution Architect (Sales/Services/Project Systems)

- Lead a team of 6 business and systems analysts delivering a successful SAP centric solution.

## **SCHNEIDER ELECTRIC, Brazil & France**

June 2012 – October 2012

### SAP Solution Architect

## **SCHNEIDER ELECTRIC, Sweden & France**

August 2012

### SAP Solution Architect

- Lead a successful intervention on behalf of a senior vice president to re-align a SAP project to scope and schedule, this required directing multiple teams and managers on objectives and priorities, whilst building and maintaining momentum and motivation.

## **SCHNEIDER ELECTRIC, Worldwide**

January 2012 – June 2012

### Business Intelligence Analyst

- Analysed new technologies and assisted building a reporting strategy and framework.

## **SCHNEIDER ELECTRIC, FR, USA, AU, RU, UA & KO**

May 2009 – January 2012

### SAP Solution Architect

- I designed the interfaces and data model enabling a web store which transacts approximately 1 billion USD/year. Reported directly to 2 senior vice presidents.

## **SCOTTISH AND NEWCASTLE, IE & GB**

### SAP Interface architect

February 2009 – May 2009

- Systems Analyst specializing in constructing a service orientated framework and suite of services for a decentralized warehouse system. Using SOA/EDI interfaces.

## **YELL.COM, GB**

January 2009

### Systems Analyst on behalf of Bluefin Consulting

- I designed and delivered the SAP components of an automatic and integrated search engine for YELL.com using Variant Configuration.

## **SCHNEIDER ELECTRIC, FR, HU, IN, AT & SK**

November 2006 – December 2008

### SAP Lead Sales & Distribution Consultant

## **PITNEY BOWES, UK**

January 2005 – May 2005 & July 2005 – October 2006

### SAP Lead Sales & Distribution, Materials Management Consultant (SD, MM)

## **TOYOTA, ZA**

September 2004 – December 2005

### SAP Materials & Warehouse Management Consultant (MM, WM, SD)

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<b>T SYSTEMS, ZA &amp; BR</b> SAP Sales & Distribution, Project Systems Consultant (SD, PS)	December 2003 – August 2004
<b>NETAFIM, IL</b> SAP Lead Sales and Distribution Consultant (SD) – On behalf of IBM	December 2003
<b>PITNEY BOWES, UK</b> SAP Finance & Controlling, Sales & Distribution (FI,CO,SD)	September 2003 – October 2003
<b>PITNEY BOWES, UK, SE &amp; FR</b> SAP Finance & Controlling, Sales & Distribution (FI,CO,SD)	January 2003 – July 2003
<b>AUTODESK, UK, CH &amp; SG</b> SAP Finance & Controlling, Sales & Distribution (FI,CO,SD) <ul style="list-style-type: none"><li>Built the integration model and SAP solution components which enabled an automatic web store for subscriptions.</li></ul>	October 2001 – November 2002
<b>HEWLETT PACKARD</b> San Francisco, USA Bristol, UK Johannesburg, South Africa SAP Finance & Controlling, Sales & Distribution (FI,CO,SD)	September 2000 – October 2000 November 2000 – May 2001 May 2001 – July 2001
<b>HONEYWELL, FR, IRE &amp; UK</b> SAP Lead Sales & Distribution, Production Planning and Materials Management (SD, PP, MM)	March 2000 – September 2000
<b>AVNET, DE</b> SAP Sales & Distribution Specialist <ul style="list-style-type: none"><li>Part of implementation team managed by SAP Walldorf, utilizing ASAP implementation methodology</li></ul>	September 1998 – November 1999
<b>SADIA, BR</b> SAP Sales & Distribution Consultant (SD)	June 1998 – July 1998
<b>MULTIBRAS, Sao Paolo, Brazil</b> SAP Sales & Distribution Consultant/Assistant (SD)	February 1998 – May 1998
<b><u>Short Term Project Assistance</u></b>	
<b>NETAFIM IS</b> Sales & Distribution Consultant	December 2004
<b>T SYSTEMS ZA</b> Sales & Distribution Consultant	December 2004
<b>BUSINESS CONNECTION (COMPUREX), ZA</b> SAP Trainer on behalf of SAP	November 2004

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## TECHNICAL EXPERTISE

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- Highly knowledgeable in integration between multiple SAP systems and disparate applications and functional domains within systems. Having solution architecture experience within; SAP R/3 2.2 - 3.0 - 3.1 - 4.0 - 4.5 - 4.6

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– 4.7, ECC5, ECC6, SAP Solution Manager, SAP CRM 4.0, CRM5.0, CRM7.0, SOLMAN, XI/PI. BW 3.5, BI 7.0. SAP Mobility (Syclo), Fiori.

- Highly knowledgeable in the majority of SAP domains, including SD, PS, CS, PM, FI, CO, MM, HR, WM, BW, BO, PI.
- Highly knowledgeable in the new SAP applications and technologies, including UI5/HTML5 applications (Fiori), Personas, Hana, Fieldglass, Knoa, DMS etc.
- Highly knowledgeable in Cross System Communication and Interfaces including EDI (Electronic Data Interchange) SOA. (Service Orientated Architecture.) and AIF (Application Interchange Framework.)
- Integrated into the continual lifecycle of applications released by SAP and the latest developments in the ERP industry.

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## CORE COMPETENCIES

- **Goal-Oriented Leader.** Brings objectivity, creativity and the capability to forge productive and meaningful relationships where people work together to accomplish tasks in a timely and effective manner.
- **Present and maintain a positive work ethic.** Encourage a strong team environment and ensure both corporate and personal objectives are met. Contribute to the achievement of monthly KPI's and on-time performance targets.
- **Effectively lead teams.** Facilitate and communicate between diverse teams, utilizing skills to resolve difficult situations and ensure a positive outcome for all concerned. Highly skilled with the ability to deal with people in a tactful and professional manner, often under difficult circumstances.
- **Interpersonal Skills.** Consistently displays effective communication, active listening and body language to reinforce the message being communicated and received by clients and staff.
- **Introduces Clarity.** Ability to simplify complex problems and situations and replace them with structured patterns and frameworks, introducing building blocks resulting in clarity and direction.
- **Problem Solving Skills.** Ability to think in a systematic fashion, with appropriate responses to both predicted and unexpected problems. Manage incident and problem management processes to ensure recovery and corrective actions are implemented in timely manner.

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## REFEREES

Available upon request.